



Job Title: CNC Machine Tool Equipment Sales Representative

Location: Franklin, Wisconsin

Job Description:

Accurate Machine Tool Services is seeking a self-motivated and results-driven Sales Representative to focus on developing relationships, making cold outreaches, and driving CNC machine tool equipment sales. The ideal candidate must have excellent interpersonal skills and the ability to build rapport with customers. This full-time position requires a strong knowledge of CNC machine tool equipment.

Responsibilities:

- Develop and maintain relationships with clients to drive new sales of CNC machine tool equipment.
- Make cold outreaches to potential customers to expand the client base.
- Collaborate with the marketing team to create strategies for lead generation.
- Stay updated on industry trends and new product offerings.
- Provide exceptional customer service and support throughout the sales process.

Qualifications:

- Experience in sales within the CNC machine tool equipment industry.
- Strong understanding of CNC technology and its applications.
- Excellent communication and negotiation skills.
- Self-motivated with a drive to achieve sales targets.
- Ability and desire to build and maintain relationships with clients

Compensation:

- Base salary plus commission; based on experience.
- Health Insurance
- Paid Time Off/Vacation
- 401K
- Opportunities for bonuses based on performance.

If you are a dynamic and customer-focused individual with a passion for sales in the CNC machine tool industry, we invite you to apply for this exciting opportunity. Join our team at Accurate Machine Tool Services and be a part of driving innovation and growth in the industry. **Apply today by emailing sthompson@accuratements.com.**